

## **FCA Canada reports fourth-quarter 2022 and full-year sales results, becomes #1-seller of plug-in hybrid vehicles in the country**

- 1 in 4 plug-in hybrid vehicles sold in Canada in 2022 came from a Stellantis brand
  - Jeep Wrangler 4xe remains Canada's best-selling PHEV
- Annual sales increase, led by Chrysler, Jeep® and Ram brands
- Fourth quarter sales highlighted by gains for made-in-Canada Chrysler minivans and all-new Wagoneer vehicles

January 4, 2023, Windsor, Ontario - FCA Canada today reported Q4 and full-year 2022 sales, with standout results for Chrysler, Jeep® and Ram brands, alongside a leadership position as the number-one seller of plug-in hybrid vehicles (PHEVs) in Canada.

Total 2022 sales results for FCA Canada surpassed last calendar year, rising five per cent, with 169,179 vehicles sold.

For the fourth quarter of 2022, 38,450 vehicles were sold, a decrease of two per cent versus the same period last year.

"We're reporting a solid year of sales growth in 2022," said David Buckingham, President and CEO, FCA Canada. "Looking forward, we have a strong product plan for 2023, including three PHEVs, plus more on the way as outlined in our Stellantis Dare Forward 2030 strategic plan. Combine all of that with once-in-a-generation investment announcements for our Canadian operations totaling over \$8 billion (CAD), and 2022 will be remembered as a hallmark year."

Sales highlights for the fourth quarter of 2022 include the Windsor, Ontario-made Chrysler Grand Caravan, Chrysler Pacifica and Chrysler Pacifica Hybrid, which combined for a quarterly increase of 187 per cent and remain the best-selling lineup of minivans in the country.

Wagoneer, the premium extension of the Jeep brand, also finished the year strong, with quarterly sales up 27 per cent versus the same period last year.

For calendar year 2022, FCA Canada secured its position as the number-one seller of plug-in hybrid vehicles in the country, with its PHEV sales rising 38 per cent year-over-year. Two of the top-five selling plug-in hybrids in Canada for 2022 were Jeep Wrangler 4xe and Chrysler Pacifica Hybrid. Jeep Wrangler 4xe remains Canada's best-selling PHEV. Jeep Grand Cherokee 4xe is reinforcing that PHEV leadership, with a strong sales start in the latter part of 2022.

Other highlights from calendar year 2022 include an increase of 71 per cent for the Chrysler brand, led by Pacifica (up 71 per cent). The Jeep brand was up half a percentage point, led by Wrangler (up 20 per cent) and the Ram brand was up six per cent on the class-leading strength of Ram Heavy Duty (up 15 per cent).

Tomorrow at CES 2023 in Las Vegas, the Ram brand will unveil the Ram 1500 Revolution BEV Concept. Loaded with exclusive advanced technology features and based on STLA Frame, the BEV-by-design body-on-frame architecture, the Ram 1500 Revolution BEV Concept is a visionary roadmap and a glimpse into the future, showing how the leading truck brand will once again redefine the pickup truck segment.

Sales Chart:

| Model                  | 4th Quarter 2022 Sales |               |             | Calendar Year 2022 Sales |                |             |
|------------------------|------------------------|---------------|-------------|--------------------------|----------------|-------------|
|                        | Curr Yr                | Pr Yr         | Change      | Curr Yr                  | Pr Yr          | Change      |
| Compass                | 677                    | 1,636         | -59%        | 5,328                    | 5,931          | -10%        |
| Patriot                | 0                      | 0             | N/A         | 0                        | 0              | N/A         |
| Wrangler               | 4,842                  | 5,635         | -14%        | 23,994                   | 20,026         | 20%         |
| Gladiator              | 573                    | 1,410         | -59%        | 4,985                    | 4,724          | 6%          |
| Cherokee               | 1,518                  | 1,212         | 25%         | 6,371                    | 9,233          | -31%        |
| Grand Cherokee         | 2,648                  | 4,054         | -35%        | 6,927                    | 16,878         | -59%        |
| Grand Cherokee L       | 723                    | 1,354         | -47%        | 9,755                    | 2,555          | 282%        |
| Grand Wagoneer         | 103                    | 153           | -33%        | 930                      | 161            | 478%        |
| Wagoneer               | 300                    | 164           | 83%         | 1,631                    | 168            | 871%        |
| Renegade               | 19                     | 73            | -74%        | 345                      | 303            | 14%         |
| <b>JEEP BRAND</b>      | <b>11,403</b>          | <b>15,691</b> | <b>-27%</b> | <b>60,266</b>            | <b>59,979</b>  | <b>0%</b>   |
| 300                    | 544                    | 211           | 158%        | 2,306                    | 795            | 190%        |
| Pacifica               | 1,703                  | 581           | 193%        | 7,692                    | 4,505          | 71%         |
| Chrysler Grand Caravan | 814                    | 297           | 174%        | 3,693                    | 2,721          | 36%         |
| <b>CHRYSLER BRAND</b>  | <b>3,061</b>           | <b>1,089</b>  | <b>181%</b> | <b>13,691</b>            | <b>8,021</b>   | <b>71%</b>  |
| Charger                | 400                    | 398           | 1%          | 3,156                    | 1,924          | 64%         |
| Challenger             | 239                    | 237           | 1%          | 1,853                    | 1,563          | 19%         |
| Viper                  | 0                      | 0             | N/A         | 0                        | 0              | N/A         |
| Journey                | 0                      | 0             | N/A         | 0                        | 94             | -100%       |
| Caravan                | 0                      | 22            | -100%       | 0                        | 6,113          | -100%       |
| Durango                | 2,218                  | 1,634         | 36%         | 7,765                    | 5,763          | 35%         |
| <b>DODGE BRAND</b>     | <b>2,857</b>           | <b>2,291</b>  | <b>25%</b>  | <b>12,774</b>            | <b>15,457</b>  | <b>-17%</b> |
| Ram P/U                | 18,941                 | 18,809        | 1%          | 75,740                   | 73,467         | 3%          |
| ProMaster Van          | 1,824                  | 884           | 106%        | 5,137                    | 3,008          | 71%         |
| ProMaster City         | 199                    | 191           | 4%          | 606                      | 521            | 16%         |
| <b>RAM BRAND</b>       | <b>20,964</b>          | <b>19,884</b> | <b>5%</b>   | <b>81,483</b>            | <b>76,996</b>  | <b>6%</b>   |
| Giulia                 | 42                     | 41            | 2%          | 209                      | 200            | 4%          |
| Alfa 4C                | 0                      | 0             | N/A         | 0                        | 12             | -100%       |
| Alfa Stelvio           | 116                    | 200           | -42%        | 702                      | 707            | -1%         |
| <b>ALFA BRAND</b>      | <b>158</b>             | <b>241</b>    | <b>-34%</b> | <b>911</b>               | <b>919</b>     | <b>-1%</b>  |
| 500                    | 0                      | 1             | -100%       | 0                        | 3              | -100%       |
| 500L                   | 0                      | 0             | N/A         | 0                        | 3              | -100%       |
| 500X                   | 7                      | 1             | 600%        | 52                       | 18             | 189%        |
| Spider                 | 0                      | 0             | N/A         | 2                        | 55             | -96%        |
| <b>FIAT BRAND</b>      | <b>7</b>               | <b>2</b>      | <b>250%</b> | <b>54</b>                | <b>79</b>      | <b>-32%</b> |
| <b>TOTAL FCA</b>       | <b>38,450</b>          | <b>39,198</b> | <b>-2%</b>  | <b>169,179</b>           | <b>161,451</b> | <b>5%</b>   |
| <b>CANADA</b>          |                        |               |             |                          |                |             |

#### Stellantis North America

Stellantis (NYSE: STLA) is one of the world's leading automakers, aiming to provide clean, safe and affordable freedom of mobility for all. In North America, it's best known for producing and selling vehicles in a portfolio of iconic, innovative and award-winning brands, including Jeep®, Chrysler, Dodge//SRT, Ram, Alfa Romeo and Fiat. Stellantis is executing its [Dare Forward 2030](#), a bold strategic plan that paves the way to achieve the ambitious target of becoming a carbon net zero mobility tech company by 2038, while creating added value for all stakeholders.

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