

Contact: Ann Marie Fortunate

Shawn Morgan

Pilarski, Barbara J.

Head of Business Development, FCA - North America

Barbara J. Pilarski is head of business development, FCA - North America. She was named to the position in March 2019. She is responsible for negotiating and executing strategic partnership arrangements. Pilarski previously served as head of human resources, FCA - North America.

She is also the executive sponsor of the FCA Women's Alliance business resource group (BRG). FCA supports 11 employee-driven BRGs dedicated to pursuing projects that enhance the company's work culture, focusing on networking and mentoring, celebrating multicultural differences and engaging external communities through volunteer and charitable activities.

Pilarski was originally named head of business development, FCA – North America in 2009, and she served in the role until 2017. She also served as executive director – mergers and acquisitions, Chrysler LLC. In this position, Pilarski was responsible for all aspects of merger, acquisition and divestiture activities for DaimlerChrysler.

Pilarski joined the company in 1985 as a financial analyst and has held various positions within the finance organization, including positions in controlling and treasury.

Her professional background includes:

- 2019 - current, Head of Business Development, FCA – North America
- 2017, Head of Human Resources, FCA – North America
- 2009, Head of Business Development, FCA – North America
- 2007, Executive Director – Mergers and Acquisitions, Chrysler LLC
- 2004, Director – Mergers and Acquisitions, North and South America, DaimlerChrysler
- 1998, Senior Manager – Mergers and Acquisitions, North and South America, DaimlerChrysler
- 1997, Process Redesign Manager – Finance Management Excellence, Chrysler Corporation
- 1994, Pricing Manager – Sales and Marketing Financial Control, Chrysler Corporation
- 1993, Material Economics Specialist – Procurement and Supply Financial Control, Chrysler Corporation
- 1988 - 1992, Various Positions – Advanced Degree Development Program (Finance), Chrysler Corporation
- 1985, Budget Analyst – Warren Truck Assembly Plant, Chrysler Corporation

In 2015, Pilarski was named to the Automotive News list of the 100 Leading Women in the North American auto industry, an honor she also earned in 2010.

Pilarski serves on the finance committee of the board of directors for Beaumont Health, Michigan's largest health care system. She also serves as a board member for the Metro Detroit Youth Clubs, as well as a member of the Campaign Cabinet for United Way of Southeastern Michigan.

Pilarski earned a bachelor's degree in finance from Wayne State University (1985) and holds a Master of Business Administration from the University of Michigan (1988).

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