

## FCA Reports First-quarter 2024 US Sales Results

- First-quarter 2024 total U.S. sales decrease 10% year over year
- Jeep® brand first-quarter 2024 total U.S. sales increase 2% year over year
- Jeep brand nameplates Wrangler, Compass, Renegade, Wagoneer and Grand Wagoneer all post gains versus the same quarter last year
- Total PHEV first-quarter 2024 total U.S. sales increase 82% year over year; Jeep Wrangler 4xe, Jeep Grand Cherokee 4xe, Dodge Hornet R/T and Chrysler Pacifica Hybrid take four of top-five spots for best-selling hybrids in the U.S. (*Source: S&P Global Mobility U.S. State Registrations database through Jan. 31, 2024*)
- Chrysler brand first-quarter 2024 total U.S. sales increase 9% year over year
- Chrysler Pacifica Hybrid recorded its best-ever Q1 total U.S. sales
- New 2025 Ram 1500 arriving in dealerships now
- All-new, all-electric Fiat 500e, available for order now at FiatUSA.com, arrives any day now
- Stellantis is set to launch eight fully battery-electric vehicles (BEV) in the U.S. by the end of 2024, which includes Jeep Recon, Ram 1500 REV, Wagoneer S, Dodge Charger Daytona and the all-new Fiat 500e

April 2, 2024, Auburn Hills, Mich. - FCA US LLC reports total sales of 332,540 vehicles in the first quarter for 2024. Overall, first-quarter 2024 total U.S. sales declined 10%.

"As Jeep® prepares to deliver its first fully electric vehicle, the Jeep Wagoneer S, in the U.S. in the second quarter, the brand saw significant growth across its portfolio in Q1, and the Jeep Wrangler 4xe and the Jeep Grand Cherokee 4xe are currently ranked the No. 1 and No. 2 best-selling hybrids in the country," said Jason Stoicevich, head of U.S. sales. "2024 will be a transformative year for the company and our consumers, and our focus and commitment remain on delivering best-in-class products across Stellantis' diverse portfolio."

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Stellantis is set to launch eight fully battery-electric vehicles (BEV) in the U.S. by the end of 2024, which includes Jeep Recon, Ram 1500 REV, Wagoneer S, Dodge Charger Daytona and the all-new Fiat 500e.

Jeep brand saw first-quarter 2024 total U.S. sales increase 2% year over year. Jeep brand nameplates Compass, Grand Wagoneer, Wagoneer, Renegade and Wrangler all posted gains versus the same quarter last year:

- Compass first-quarter 2024 U.S. sales increased 19% year over year
- Grand Wagoneer first-quarter 2024 U.S. sales increased 74% year over year
- Wagoneer first-quarter 2024 U.S. sales increased 136% year over year
- Renegade first-quarter 2024 U.S. sales increased 40% year over year
- Total Jeep Wrangler first-quarter 2024 U.S. sales increased 1% versus the same quarter last year
- Total Grand Cherokee first-quarter 2024 U.S. sales remained level year over year

The Jeep Wrangler 4xe and the Jeep Grand Cherokee 4xe held their spots as the two top-selling plug-in hybrids in the country:

- Jeep Wrangler 4xe, the first electrified Jeep Wrangler, America's best-selling plug-in hybrid vehicle, had

19,090 (50%) of total Jeep Wrangler first-quarter 2024 U.S. sales

- Jeep Wrangler 4xe first-quarter 2024 U.S. sales increased 33% year over year
- Jeep Grand Cherokee 4xe accounted for 12,660 (23%) of Grand Cherokee total first-quarter 2024 U.S. sales
- Jeep Grand Cherokee 4xe first-quarter 2024 U.S. sales increased 75% year over year
- These vehicles represent the brand's start to its electrification strategy to provide new levels of efficiency, environmental responsibility, performance and capability, on and off the road
- The brand's fully electric all-new [Jeep Recon](#) will debut this year
- The fully-electric all-new [Wagoneer S](#) will debut in Q2 of this year

The Chrysler brand's first-quarter 2024 total U.S. sales increased 9% year over year:

- Chrysler Pacifica 2024 total U.S. sales increased 15% year over year, recording its best-ever Q1
- Chrysler Pacifica Hybrid accounted for 7,320 (22%) of total Chrysler Pacifica sales of 33,114 in the first-quarter of 2024
- Chrysler Pacifica Hybrid sales increased 111% year over year
- Chrysler Pacifica Hybrid rounds out the top-five best-selling PHEVs in the U.S.

Dodge brand saw sales of 7,419 in the first quarter for its new Hornet. The brand's first muscle-inspired crossover, the Hornet R/T, accounted for 5,983 (81%) of total Hornet sales, and was the No. 3 best-selling hybrid in the U.S. Dodge will deliver the world's first and only electric muscle car, [2024 Dodge Charger Daytona](#), this year.

The all-new [Fiat 500e](#) is available to order now in (RED) edition, as well as the recently announced Inspired by Beauty and Inspired by Music [editions](#). The all-new, all-electric Fiat 500e, recently named the [2024 Urban Green Car of the Year](#) by Green Car Journal, will be arriving in the U.S. any day now.

Ram brand, which saw the Sterling Heights Assembly Plant (SHAP) ramp up in Q1 for production of the new [2025 Ram 1500](#), is delivering the new 1500 to dealerships now. The 2025 Ram 1500 offers customers three engine options, including the all-new 3.0-liter Hurricane and 3.0-liter Hurricane High Output (H/O) Straight-Six Turbo (SST) engines from the Stellantis Hurricane Twin-turbo family, the most powerful six cylinders in the segment, and the award-winning 3.6-liter Pentastar V-6 eTorque. The new 2025 Ram 1500 also features the latest, most advanced Uconnect system ever, with an improved 12-inch or new 14.5-inch touchscreen display and intuitive user experience.

An all-new, ultra-premium Tungsten model joins the 2025 Ram 1500 lineup, which also includes Tradesman, Big Horn/Lone Star, Laramie, Rebel, Limited Longhorn and Limited models. Ram brand also announced its new [Ram Professional](#) commercial vehicle division with full-service customer mobility and value solutions last month.

FCA US LLC is a North American automaker based in Auburn Hills, Michigan. It designs, manufactures, and sells or distributes vehicles under the Chrysler, Dodge, Jeep, Ram, FIAT and Alfa Romeo brands, as well as the SRT performance designation. The company also distributes Mopar and Alfa Romeo parts and accessories. FCA US LLC is a subsidiary of Stellantis N.V.

For the methodology of determining FCA US LLC monthly sales [click here](#). These statements are based on current expectations and projections about future events and, by their nature, are subject to inherent risks and uncertainties. They relate to events and depend on circumstances that may or may not occur or exist in the future and, as such, undue reliance should not be placed on them. Actual results may differ materially from those expressed in such statements as a result of a variety of factors, including: volatility and deterioration of capital and financial markets, changes in commodity prices, changes in general economic conditions, economic growth and other changes in business conditions, weather, floods, earthquakes or other natural disasters, changes in government regulation, production difficulties, including capacity and supply constraints, and many other risks and uncertainties, most of which are outside of our control.

U.S. fleet business includes three channels, rental, governmental and commercial.

### **Stellantis North America**

Stellantis (NYSE: STLA) is one of the world's leading automakers, aiming to provide clean, safe and affordable freedom of mobility for all. In North America, it's best known for producing and selling vehicles in a portfolio of iconic, innovative and award-winning brands, including Jeep®, Chrysler, Dodge//SRT, Ram, Alfa Romeo and Fiat. Stellantis

is executing its [Dare Forward 2030](#), a bold strategic plan that paves the way to achieve the ambitious target of becoming a carbon net zero mobility tech company by 2038, while creating added value for all stakeholders.

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